

Jackson Doyle Smith

Lexington, Kentucky | 239-272-0953 | jacksonsmith0217@gmail.com
LinkedIn: jackson-smith-710b9a302 | jackson.greedcrest.com

Finance and accounting senior pursuing opportunities in wealth management and client service. Customer-facing sales and hospitality experience complemented by financial planning projects and an Excel cash flow model.

EDUCATION

University of Kentucky | Finance and Accounting | Expected graduation May 2027

Community School of Naples | Naples, Florida | CSN Seahawks

PROFESSIONAL EXPERIENCE

T-Mobile | Associate Sales Manager | Apr 2026 - Present

- Work in a customer-facing sales management role, with experience in sales and customer relationship management.

Fidium Fiber | Salesperson | Apr 2026 - Present

- Build customer-facing sales experience, emphasizing listening and clear communication about service options.

Winnie's Bar | Security | Lexington, KY | Aug 2026 - Present

- Support a safe, welcoming environment and build relationships with University of Kentucky students across campus.

Paddock Bar and Patio | Bar Staff | Aug 2025 - Present

- Apply customer service, teamwork, and conflict resolution in a busy hospitality setting.

Soccer Shots Franchising | Soccer Coach | Aug 2025 - Feb 2026

- Develop leadership and communication through coaching and explaining ideas to different learners.

Coleman and Yukezvich Law Firm | Intern | May 2022 - Aug 2022

- Supported attorneys with case research, documentation, and client interactions.

Additional experience: CMX Cinemas - Bartender (May-Aug 2024), Runner (May-Aug 2022); Beefstros - Cashier (May-Aug 2021). Handled cash and card transactions and coordinated service at CMX Cinemas.

SELECTED FINANCIAL PROJECTS

- **Excel cash flow model:** 12-month fictional forecast with editable inputs, checking and savings rollforwards, a one-time moving payment, and cash reconciliation checks. Separates internal transfers from external spending.
- **Payday Path:** Created a budgeting website and case study covering take-home income, recurring expenses, and savings timelines; explains monthly averages versus cash received.
- **FirstKey and GatherTrip:** Created tools and case studies applying housing cost comparison, rent allocation, travel budgeting, and shared-expense reconciliation.
- **Fictional client discovery case:** Structured questions, a cash-flow snapshot, and allocation alternatives illustrating how to clarify goals and explain tradeoffs. Educational exercise, not actual client work.

PROFESSIONAL DEVELOPMENT AND SKILLS

Fidelity Investments Customer Service Job Simulation through Forage | Apr 22, 2024

Completed simulated password-reset and client-withdrawal assistance tasks.

Demonstrated skills: Excel formulas and cash-flow modeling; budgeting; expense classification; reconciliation; customer service; sales; communication; legal research.